

GET THE SPIRIT OF LOGISTICS INNOVATION

TNT Storapart
서비스와 Cisco System

김영호 팀장 (TNT)

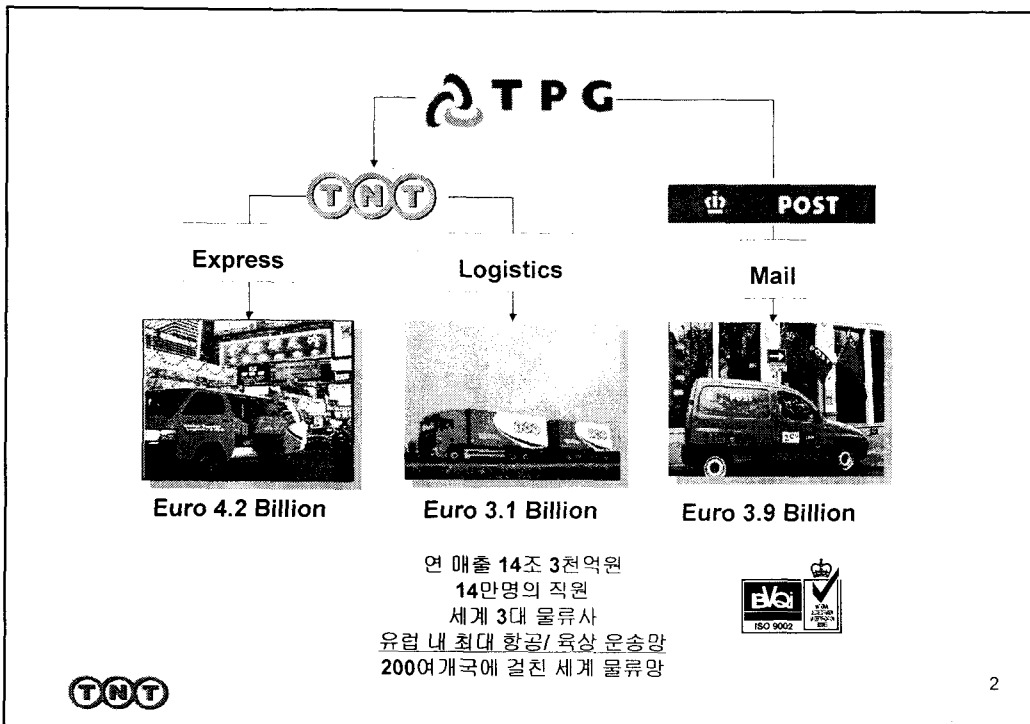
STORAPART

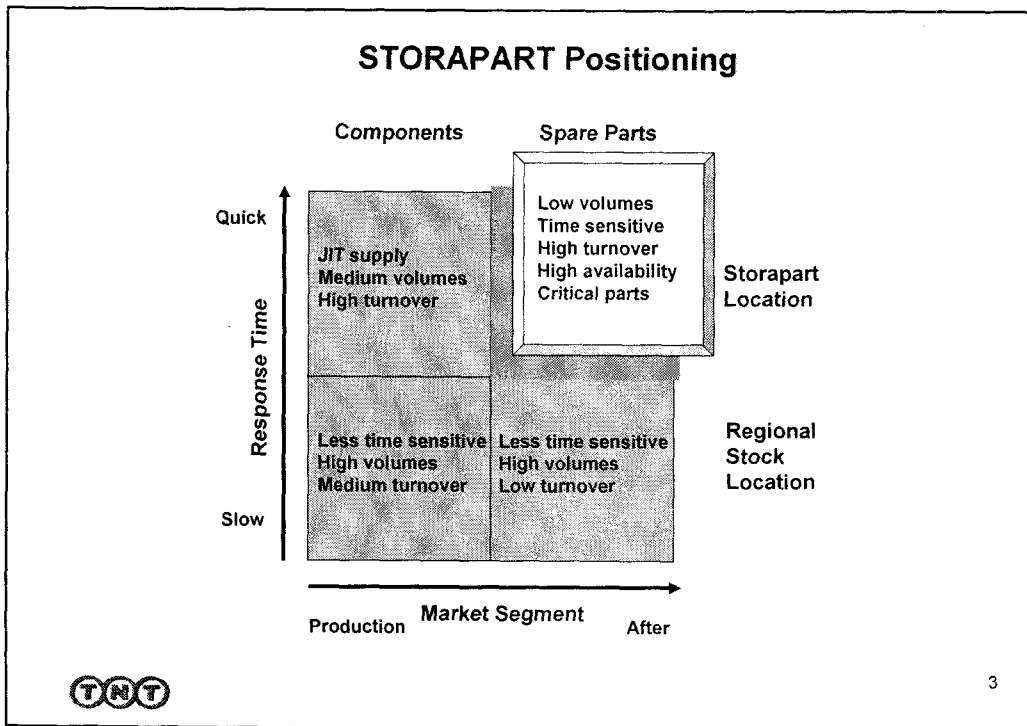
Improving Business through Networking



A TNT Value-Added Solution for the After-Market Support Supply Chain

TNT Korea – Global Account Management
 팀장 김영호





- ### Target Markets
- ☐ Telecommunications & Network Hardware & Parts
 - ☐ Computer Hardware & Parts
 - ☐ Automotive Parts
 - ☐ Medical Equipment Parts
 - ☐ Production Automation Parts
 - ☐ Printing & Photographic Equipment Parts
 - ☐ Office Equipment Parts
 - ☐ Industrial Equipment Parts
 - ☐ Test, Measurement & Control
 - ☐ Aerospace Parts
- TNT
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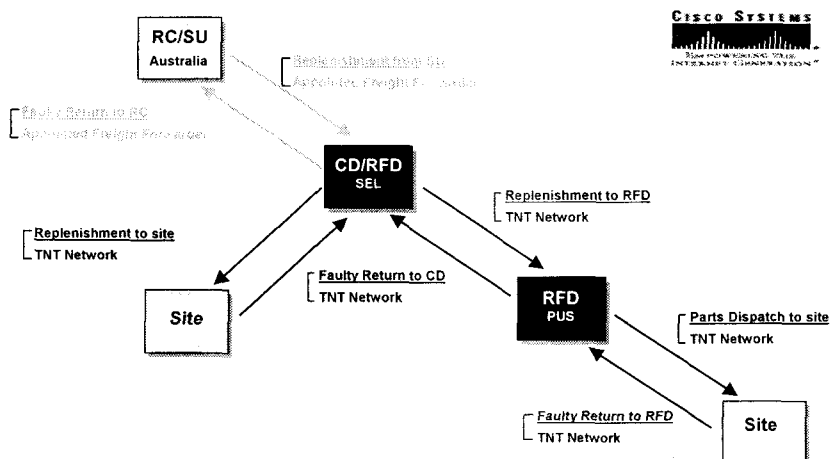
A Sample of Target Industries/Companies

- Telecommunications & Network** : Ericsson, Nokia, Motorola, Philips, Alcatel, Cisco Systems, 3Com, Siemens, Nortel Networks, Lucent Technologies
- Computer** : Hewlett-Packard, DELL, Compaq Computer, IBM, Toshiba, Fujitsu, SUN Microsystems, Apple Computer, Toshiba, NCR, SGI, Gateway, Texas Instruments, NCR
- Automotive** : Ford, General Motors, Volvo, Volkswagen, Fiat, Scania, Mitsubishi, Nissan, DaimlerChrysler, BMW, Toyota, Honda
- Medical Equipment** : GE Medical, Agilent, Toshiba Medical, Siemens Medical, Baxter Healthcare, Becton Dickinson, Boston Scientific, Philips Medical
- Production Automation** : Philips Ind Automation, Siemens Advanced Engineering, Panasonic, Tetra Pak
- Printing & Photographic** : Heidelberg, Ryobi, Eastman Kodak, Fuji
- Office Equipment** : Xerox, Canon, Ricoh, Minolta, Brother, Selex, Toshiba
- Industrial Equipment** : ABB, Bosch, Honeywell, KONE, SKF, TRW, United Technologies, Schindler, Alfa Laval, Sumitomo, Liebherr
- Test, Measurement & Control** : Honeywell, Johnson Controls, Fluke, Fisher Rosemount, Texas Instrument, Agilent, Panasonic, SGS, Rockwell, Fisher Scientific, Schlumberger
- Aerospace** : Rockwell Avionics, Bell Helicopter, GE Aerospace, ST Aerospace



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TNT Storapart Process Overview for Cisco Systems



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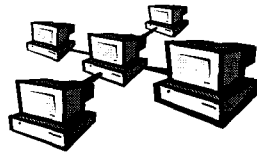
After-Market Support Supply Chain Requirements

- Mission-Critical Service (24/7/365)**
- Guaranteed Reliability**
- Secure, Flexible Stocking Points**
- Accessibility, Closeness to Customer Installations**
- Inventory Positioning**
- Global Stock Visibility**
- End-To-End Transit Tracking**
- Flexible Order Capture**
- Customer Relationship Management**
- KPI Measurement**



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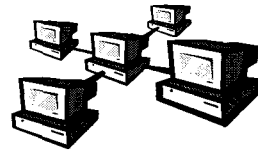
STORAPART Services & Features



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STORAPART Services

- Spare Parts Distribution
- Repair & Return
- Regular Swap
- Advanced Swap



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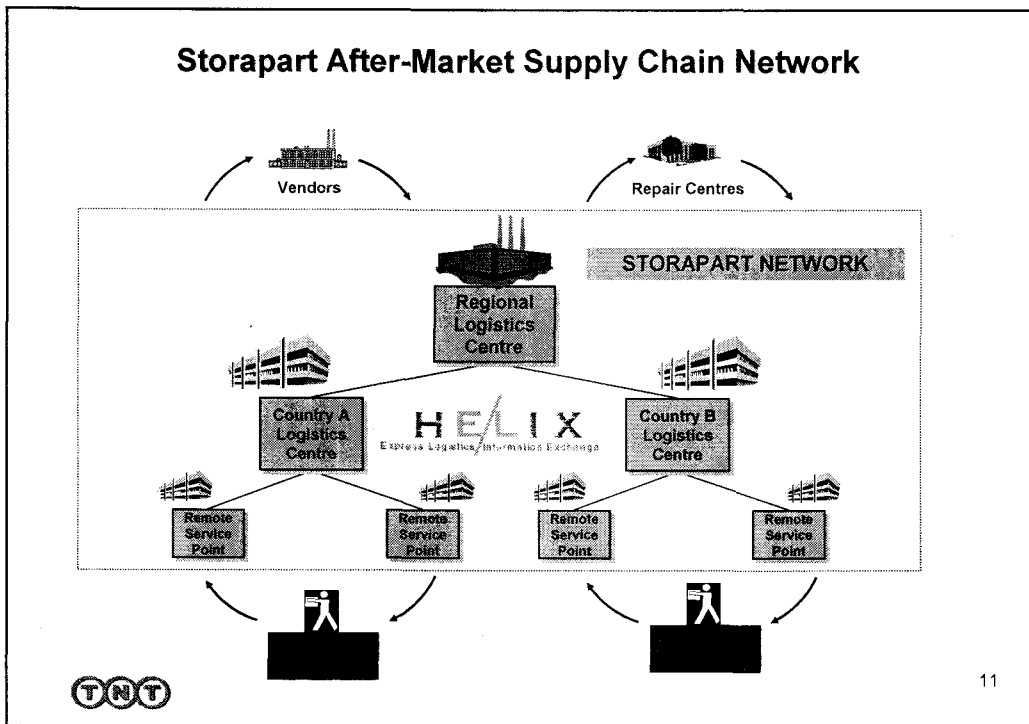
STORAPART Features

- Internet-based network of central & remote stocking/service locations
- Flexible to expand or contract as required
- Reverse supply chain management
- Secure transactions, locally-controlled, centrally-coordinated
- Integrated order processing, storage, pick & pack and time-definite distribution solution
- e-Spares ... express delivered
- e-Inventory ... real-time
- e-Reports ... Web DataBase
- e-Partners ... system integration
- Closed-loop, end-to-end tracking of product returns
- Consumption-based inventory replenishment
- Stock movement control by product/revision/serial number
- Warehouse Zoning

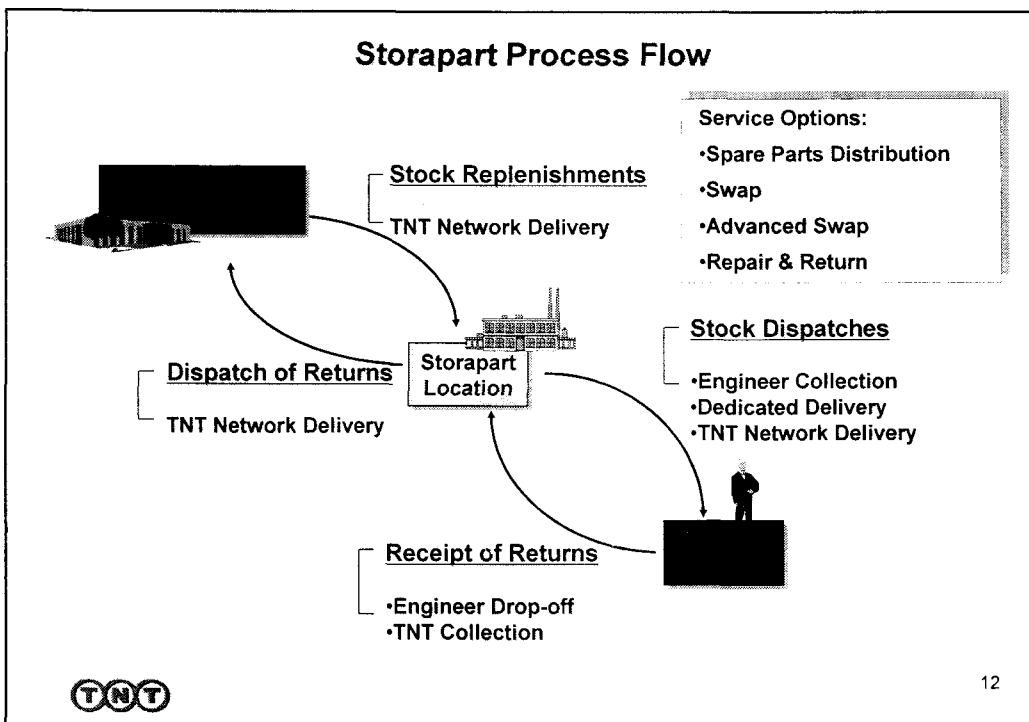


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Storapart After-Market Supply Chain Network



Storapart Process Flow



System Integration Possibilities

