

Top 100 Worldwide Defense Firms

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Dollars In millions				1995	1995	1995	Percent of	
1995			Principal Lines of	1994	1995	1995	1995	
Rank	Company	Country	Defense Business	Rank	Defense Revenue	Total Revenue	Net Income	Revenue In Defense
1	Lockheed Martin Corp.	U.S.	A,M,SP,PS,DE,AV,CS,AR,C,O,MU	1	\$ 14,390.0	22,853.0	682.0	63.0
2	McDonnell Douglas Corp. ¹²	U.S.	A,M,SP,DE,H	2	10,075.0	14,332.0	707.0	70.3
3	British Aerospace plc	U.K.	A,M,PS,DE,AV,S,AR,C,O,MU	3	6,472.2	8,726.3	501.6	74.2
4	Hughes Electronics Corp.	U.S.	M,SP,DE,CS,C,MU	4	5,950.0	14,800.0	1,100.0	40.2
5	Northrop Grumman Corp.	U.S.	A,SP,PS,DE,CS,E,C,MU	5	5,700.0	6,900.0	252.0	82.6
6	Boeing Co.	U.S.	A,SP,DE,CS,H,C,MU	7	5,582.0	13,933.0	393.0	40.1
7	Loral Corp. ³	U.S.	M,SP,PS,DE,AR	6	5,000.0	6,122.0	383.0	81.7
8	Thomson Group	France	M,DE,CS,C,O,MU	8	4,678.7	14,673.6	-555.5	31.9
9	General electric Co.(GEC) plc	U.K.	M,SP,DE,AV,S,CS,AR,C,MU	9	4,118.9	15,983.6	1,609.1	25.8
10	Raytheon Co.	U.S.	A,M,DE,S,C	11	4,000.0	11,700.0	792.5	34.2
11	United Technologies Corp.	U.S.	A,SP,DE,E,H,MU	10	3,651.0	22,802.0	750.0	16.0
12	Lagardere Group	France	M,SP,DE,CS,C	32	3,288.9	10,742.4	114.7	30.6
13	Daimler-Benz Aerospace AG	Germany	A,M,SP,PS,DE,E,H,C,O,MU	13	3,249.0	10,504.3	-2,921.4	30.9
14	Direction des Constructions Navales	France	S	12	3,071.4	3,071.4	-10.4	100.0
15	General Dynamics Corp.	U.S.	DE,AV,S	15	2,900.0	3,000.0	247.0	96.7
16	Aerospatiale	France	A,M,SP,H,MU	17	2,854.7	10,052.1	-200.4	28.4
17	Finmeccanica	Italy	A,M,SP,DE,AV,ARE,H,C,O,MU	21	2,587.7	8,086.6	25.4	32.0
18	Liton Industries Inc. ⁶	U.S.	PS,DE,S,CS,C,MU	14	2,400.0	3,319.0	135.0	72.3
19	Rockwell International Corp.	U.S.	A,M,SP,DE,S,E,C,MU	19	2,240.0	12,981.0	742.0	17.3
20	Mitsubishi Heavy Industries Ltd. ¹	Japan	AV,S	16	2,224.3	25,683.6	894.4	8.7
21	General Electric Co.	U.S.	E,MU	20	2,150.0	70,030.0	6,600.0	3.1
22	Tenneco Inc.	U.S.	S,MU	23	1,800.0	8,899.0	735.0	20.2
23	Texas Instruments Inc.	U.S.	M,DE,MU	24	1,718.0	13,128.0	1,088.0	13.1
24	TRW Inc.	U.S.	SP,PS,DE,CS,C	25	1,707.0	10,172.0	446.0	16.8
25	ITT Industries Inc.	U.S.	SP,PS,DE,CS,C,MU	26	1,560.0	8,880.0	446.0	17.6
26	Kawasaki Heavy Industries Ltd. ¹	Japan	S,A	34	1,514.3	9,217.7	156.9	16.4
27	Rolls-Royce plc ¹⁰	U.K.	M,PS,E,MU	40	1,502.7	5,565.6	270.8	27.0
28	Celsius Group ¹³	Sweden	M,PS,DE,AV,S,CS,AR,C,O,MU	29	1,500.0	2,224.5	63.2	67.4
29	Giat Industries	France	AV,AR,O,MU	38	1,308.0	1,695.0	-1,757.1	77.2
30	Textron Inc.	U.S.	A,M,DE,AV,S,E,H	39	1,300.0	9,900.0	479.0	13.1
31	Dassault Aviation S.A.	France	A,SP,PS	31	1,297.0	2,368.6	105.4	54.8
32	EG&G Inc. ¹¹	U.S.	PS,DE	27	1,296.0	2,179.0	68.0	59.5
33	GKN Group	U.K.	AV	N/R	1,276.5	5,106.0	507.5	25.0
34	Allied Signal Inc.	U.S.	DE,E,H,C,MU	30	1,205.0	14,346.0	875.0	8.4
35	Mitsubishi Electric Corp. ¹	Japan	DE	41	1,053.9	26,729.1	372.2	3.9
36	Israel Aircraft Industries Ltd.	Israel	A,M,SP,DE,AV,S,E,H,C,MU	35	1,022.0	1,394.0	-47.0	73.3
37	Alliant Techsystems Inc.	U.S.	A,M,SP,PS,DE,AR,C,O	48	993.3	1,193.8	47.8	83.2
38	Science Applications International Corp.	U.S.	SP,PS,DE,CS,C,MU	44	970.0	2,200.0	57.3	44.1
39	FMC Corp. ¹⁰	U.S.	DS,AV,AR,C,O,MU	37	968.2	4,500.0	247.0	21.5
40	Computer Sciences Corp.	U.S.	SP,PS,CS,C	46	961.6	4,200.0	141.6	22.9
41	Siemens AG	Germany	DE,C	43	908.1	62,006.9	1,455.8	1.5
42	Diehl Group	Germany	A,M,PS,DE,AV,AR,O,T,MU	50	810.4	2,193.5	N/A	36.9
43	Tracor Inc.	U.S.	SP,PS,DE,CS,C,O,MU	58	803.5	886.9	27.8	90.6
44	Olin Corp.	U.S.	SP,DE,O	82	786.0	3,200.0	630.0	24.6
45	Thyssen Industrie AG	Germany	PS,AV,S,MU	57	781.6	5,935.7	16.3	13.2
46	VPK MAPO	Russia	A,MU	N/R	756.0	1,080.0	N/A	70.0
47	Hunting plc ^{10, 13}	U.K.	M,SP,PS,DE,AR,H,C,O	54	748.9	1,745.4	48.1	42.9
48	Harris Corp.	U.S.	DE,CS,C	51	714.0	3,400.0	-154.5	21.0
49	NEC Corp. ¹	Japan	S,P,C	65	708.1	33,499.6	540.2	2.1
50	Denel Ltd. ³	South Africa	A,M,PS,DE,AV,CS,ARE,H,C,MU	66	699.0	932.3	85.1	75.0

Principal Business Key

A-aircraft ; **M**-missiles ; **SP**-space systems ; **PS**-professional services ;
DE-defense electronics ; **AV**-armored vehicles ; **S**-ships and/or submarines ;
CS-computer services ; **AR**-artillery ; **E**-engines ; **H**-helicopters ;
C-communications ; **O**-ordnance ; **T**-trucks ; **MU**-maintenance and upgrades.

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51	SAGEM	France	DE,C,MU	61	\$ 674.2	1,940.9	70.5	34.7
52	GTE Corp ²	U.S.	DE,C	49	633.0	19,957.0	-2,144.0	3.2
53	SNECMA	France	E,MU	36	631.7	1,769.1	254.2	35.7
54	Dassault Electronique S.A.	France	M,SP,PS,DE,CS,C,MU	68	624.7	869.1	-4.2	71.9
55	STN Atlas Elektronik GmbH	Germany	PS,DE,S,E,C,MU	52	618.2	1,013.0	4.2	61.0
56	Teledyne Inc.	U.S.	DE	59	613.4	2,567.8	162.0	23.9
57	Oerlikon-Contraves AG	Switzerland	M,SP,PS,DE,AR,O,MU	55	609.0	680.0	17.0	89.6
58	Saab AB	Sweden	A,M,SP,DE,CS,H,C,MU	73	595.6	1,191.2	27.7	50.0
59	Racal Electronics plc ³	U.K.	DE,C,MU	80	557.0	1,627.9	N/A	34.2
60	BDM International Inc.	U.S.	PS,CS	N/R	554.0	890.0	18.4	62.2
61	Ericsson Microwave Systems	Sweden	DE,C	77	553.4	14,877.0	1,154.5	3.7
62	Rheinmetall Industrie AG	Germany	AV,AR,O,MU	62	550.8	765.1	8.7	72.0
63	Alcatel Alsthom	France	SP,PS,DE,CS,C	63	550.0	32,771.4	-5,230.3	1.7
64	Ishikawajima-Harima Heavy Industries Ltd. ¹	Japan	E	67	546.8	8,314.0	127.8	6.6
65	GenCorp Inc.	U.S.	SP,DE,E	60	520.0	1,770.0	N/A	29.4
66	Ceridian Corp.	U.S.	SP,PS,DE,CS,C,MU	69	509.5	1,333.0	56.6	38.2
67	DynCorp	U.S.	PS,DE,S,CS,E,H,C,MU	64	498.0	909.0	N/A	54.8
68	Toshiba Corp ¹	Japan	DE	75	494.4	36,066.2	607.1	1.4
69	Logicon Inc. ³	U.S.	DE,CS	87	471.3	476.1	25.3	99.0
70	Smiths Industries plc.	U.K.	SP,DE,C,MU	85	466.0	1,400.0	218.0	33.3
71	Construccion Aeronauticas SA(CASA)	Spain	A,SP,MU	72	445.1	890.2	31.7	50.0
72	Avondale Industries Inc.	U.S.	S	81	429.0	576.3	28.2	74.4
73	AT&T Corp. ²	U.S.	DE,C	N/R	422.3	79,600.0	139.0	0.5
74	Labinal	France	E	53	397.3	2,115.0	55.5	18.8
75	Digital Equipment Corp.	U.S.	CS,C	N/R	385.0	13,813.0	122.0	2.8
76	Hindustan Aeronautics Ltd.	India	A,SP,PS,DE,CS,E,H,C,MU	N/R	370.6	401.4	21.4	92.3
77	Sextant Avionique	France	A,M,SP,AV,S,H,MU	88	369.8	997.8	N/A	37.1
78	Tadiran Ltd	Israel	DE,C	92	365.0	1,049.0	27.6	34.8
79	Esco Electronics Corp. ⁵	U.S.	DE,C	79	345.1	441.0	-30.3	78.3
80	Booz-Allen & Hamilton Inc.	U.S.	PS	N/R	344.0	1,000.0	N/A	34.4
81	Bombardier Inc. ⁸	Canada	A,M	95	336.4	5,222.8	112.7	6.4
82	The Japan Steel Works ¹	Japan	AR	N/R	324.4	1,030.8	-18.1	31.5
83	Lucas Industries plc	U.K.	DE	93	322.0	4,700.0	-48.0	6.9
84	AM General Corp.	U.S.	PS,T,MU	90	312.9	411.7	-3.5	76.0
85	Honeywell Inc.	U.S.	DE	N/R	300.8	6,731.0	333.6	4.5
86	Elbit Ltd.	Israel	M,SP,DE,AV,AR,H,C,MU	98	300.0	968.1	18.3	31.0
87	Australian Defense Industries Ltd. ⁴	Australia	PS,DE,S,CS,AR,E,MU	86	298.2	372.8	24.9	80.0
88	CAE Inc. ³	Canada	SP,PS,DE,C,MU	84	293.2	593.8	43.2	49.4
89	SNPE	France	M,SP,AV,AR	96	288.0	894.7	5.7	32.2
90	Nissan Motor Co. Ltd ¹	Japan	M,DE	97	286.5	34,173.4	35.2	0.8
91	Motorola Inc. ²	U.S.	SP,DE,C,O	45	286.4	27,000.0	1,781.0	1.1
92	Vosper Thornycroft Holdings plc	U.K.	PS,DE,S,MU	94	275.9	367.9	38.7	75.0
93	Fuji Heavy Industries Ltd. ¹	Japan	H	N/R	271.9	7,253.8	131.7	3.7
94	UNK Inc.	U.S.	PS,MU	N/R	270.0	536.2	1.9	50.4
95	Johnson Controls Inc. ²	U.S.	PS	78	269.8	8,330.0	196.0	3.2
96	Thiokol Corp. ⁴	U.S.	M,SP,O	83	261.7	956.8	52.3	27.4
97	Oshkosh Truck Corp. ⁵	U.S.	T,MU	74	259.5	437.9	9.2	59.3
98	Sundstrand Corp.	U.S.	A,SP,DE,E,MU	99	239.0	1,473.0	79.0	16.2
99	Komatsu Ltd. ¹	Japan	AV	N/R	235.2	4,858.5	84.6	4.8
100	Kaman Corp.	U.S.	H	N/R	227.6	896.4	19.6	25.4

Footnotes

1. Japanese defense contract awards rather than revenue.
2. Ranking based on Department of Defense prime contract awards only.
3. Year ended 3/31.

4. Year ended 6/30.
5. Year ended 9/30.
6. Year ended 7/31.
7. Year ended 8/31.
8. Year ended 1/31.
9. Net income before special items.

10. Profit before taxes.
11. Includes sales from discontinued operation.
12. Excludes a \$ 1.1 billion account charge related to the MD-11.
13. Defense revenue estimate.
14. Earnings before interest and taxes.